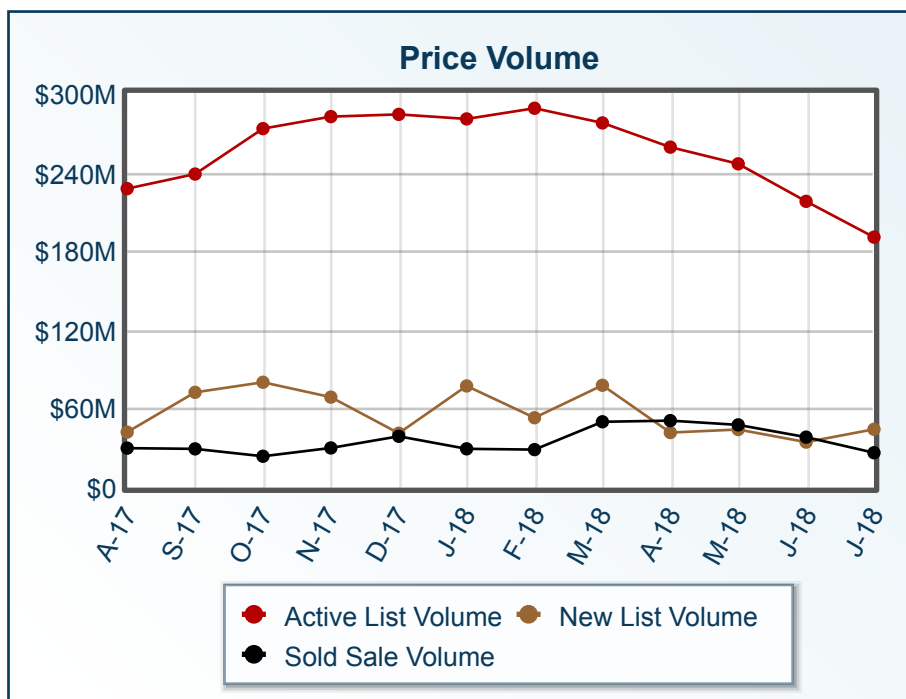
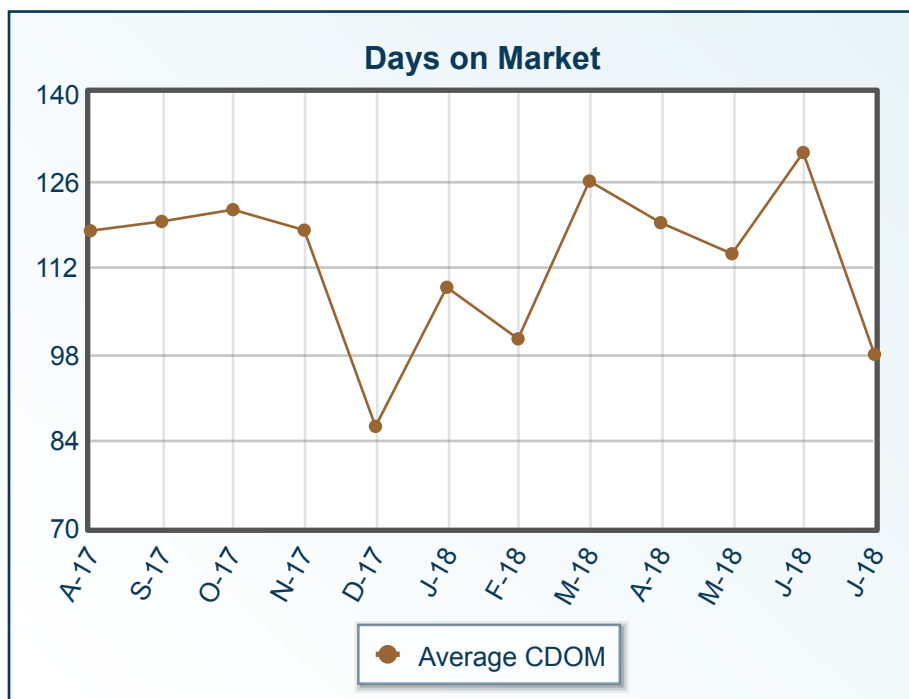
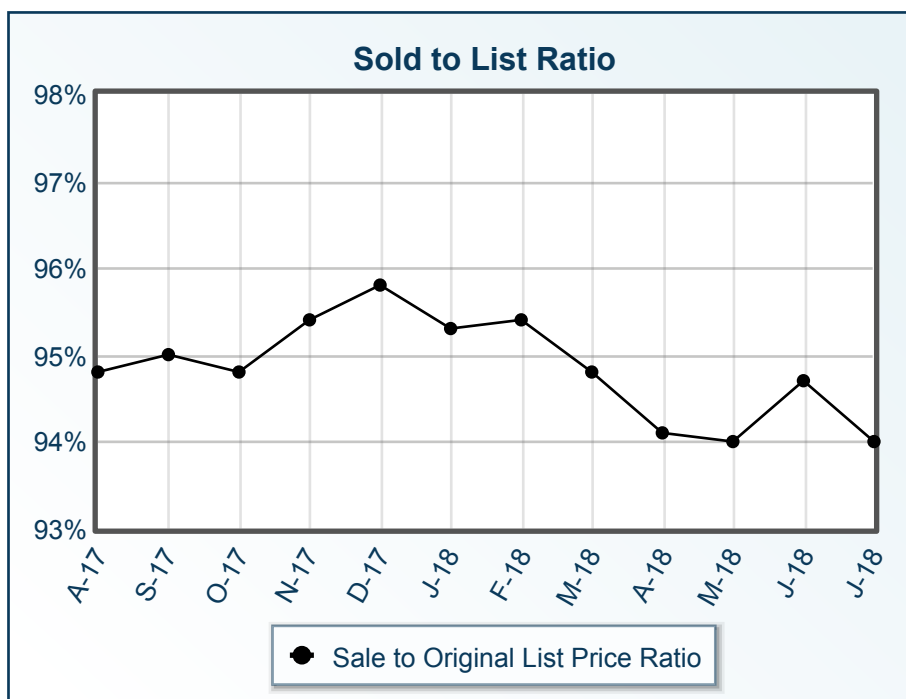
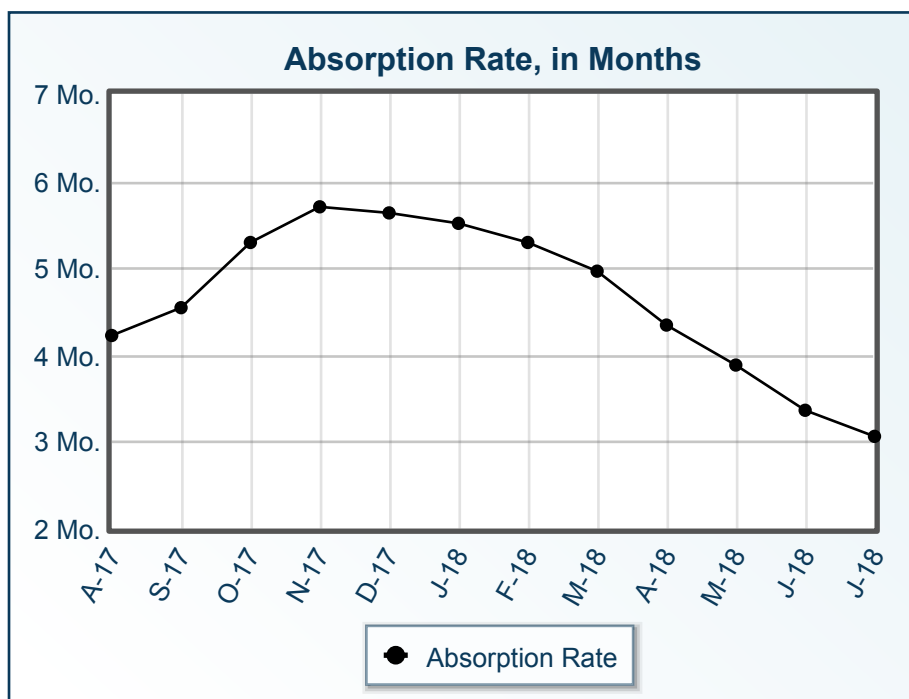
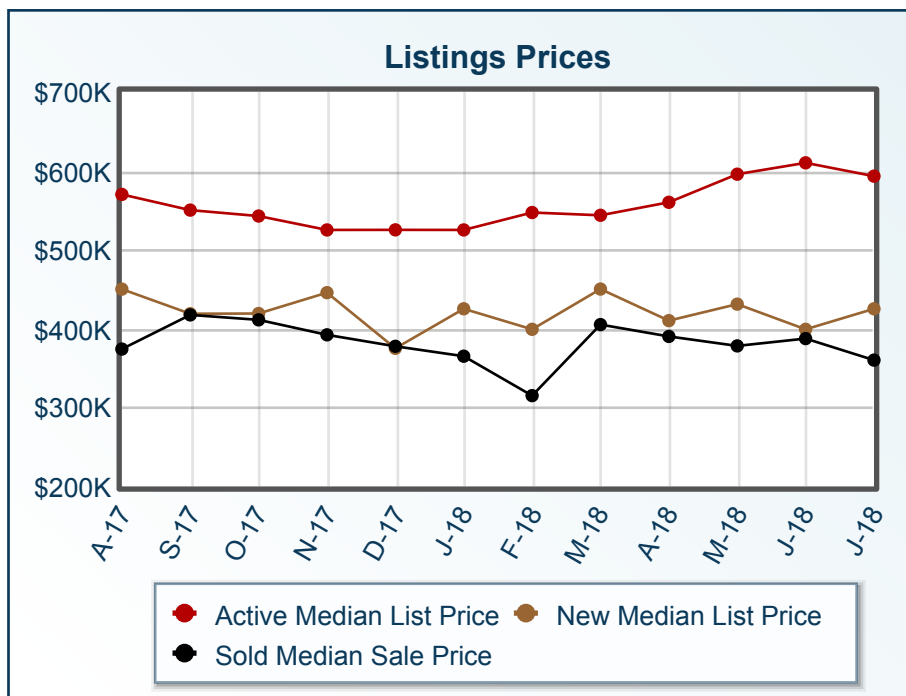
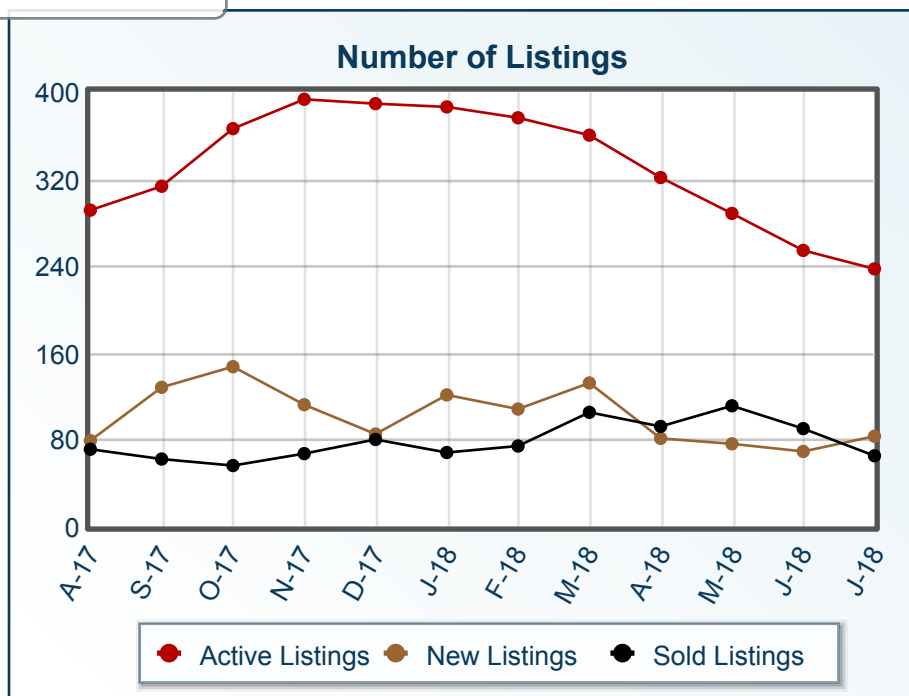


# Market Summary

Fountain Hills Residential, July 2018



<b>Summary Statistics</b>						
	<b>Jul-18</b>	<b>Jul-17</b>	<b>% Chg</b>	<b>2018 YTD</b>	<b>2017 YTD</b>	<b>% Chg</b>
Absorption Rate	3.06	4.62	-33.77	4.34	5.73	-24.26
Average List Price	\$803,194	\$763,196	5.24	\$618,693	\$601,225	2.91
Median List Price	\$593,000	\$550,000	7.82	\$449,000	\$440,000	2.05
Average Sale Price	\$407,819	\$433,709	-5.97	\$449,330	\$406,072	10.65
Median Sale Price	\$360,000	\$386,600	-6.88	\$377,500	\$355,000	6.34
Average CDOM	97	131	-25.95	96	99	-3.03
Median CDOM	57	92	-38.04	69	68	1.47

<b>Sold Listings</b>						
	<b>This Month</b>			<b>Year to Date</b>		
	<b>2018</b>	<b>2017</b>	<b>% Chg</b>	<b>2018</b>	<b>2017</b>	<b>% Chg</b>
0-29,999	0	0	0.0	0	0	0.0
30,000-39,999	0	0	0.0	0	0	0.0
40,000-49,999	0	0	0.0	0	0	0.0
50,000-59,999	0	0	0.0	0	0	0.0
60,000-69,999	0	0	0.0	0	0	0.0
70,000-79,999	0	0	0.0	0	0	0.0
80,000-89,999	0	0	0.0	1	0	N/A
90,000-99,999	1	2	-50.0	1	5	-80.0
100,000-119,999	1	1	0.0	14	9	55.6
120,000-139,999	3	0	N/A	13	15	-13.3
140,000-159,999	2	3	-33.3	17	18	-5.6
160,000-179,999	2	1	100.0	26	20	30.0
180,000-199,999	3	4	-25.0	24	30	-20.0
200,000-249,999	5	7	-28.6	61	55	10.9
250,000-299,999	6	5	20.0	55	34	61.8
300,000-399,999	15	6	150.0	123	111	10.8
400,000-499,999	6	10	-40.0	91	83	9.6
500,000-549,999	7	3	133.3	37	23	60.9
550,000-749,999	9	7	28.6	69	64	7.8
750,000-999,999	3	3	0.0	40	22	81.8
1,000,000-1,249,999	1	1	0.0	12	6	100.0
1,250,000-1,499,999	1	0	N/A	7	5	40.0
1,500,000-1,999,999	0	0	0.0	13	3	333.3
2,000,000-2,999,999	0	1	-100.0	1	1	0.0
3,000,000+	0	0	0.0	0	0	0.0
<b>Totals</b>	<b>65</b>	<b>54</b>	<b>20.4</b>	<b>605</b>	<b>504</b>	<b>20.0</b>

<b>Pending Listings</b>						
	<b>This Month</b>			<b>Year to Date</b>		
	<b>2018</b>	<b>2017</b>	<b>% Chg</b>	<b>2018</b>	<b>2017</b>	<b>% Chg</b>
0-29,999	0	0	0.0	0	0	0.0
30,000-39,999	0	0	0.0	0	0	0.0
40,000-49,999	0	0	0.0	0	0	0.0
50,000-59,999	0	0	0.0	0	0	0.0
60,000-69,999	0	0	0.0	0	0	0.0
70,000-79,999	0	0	0.0	0	0	0.0
80,000-89,999	0	0	0.0	1	0	N/A
90,000-99,999	0	1	-100.0	1	5	-80.0
100,000-119,999	2	0	N/A	14	9	55.6
120,000-139,999	0	1	-100.0	10	14	-28.6
140,000-159,999	1	1	0.0	18	16	12.5
160,000-179,999	0	1	-100.0	18	17	5.9
180,000-199,999	2	2	0.0	25	28	-10.7
200,000-249,999	3	8	-62.5	51	59	-13.6
250,000-299,999	4	5	-20.0	52	37	40.5
300,000-399,999	8	13	-38.5	125	102	22.5
400,000-499,999	6	12	-50.0	91	99	-8.1
500,000-549,999	2	4	-50.0	32	27	18.5
550,000-749,999	7	12	-41.7	71	67	6.0
750,000-999,999	2	3	-33.3	43	25	72.0
1,000,000-1,249,999	1	0	N/A	13	4	225.0
1,250,000-1,499,999	1	1	0.0	10	8	25.0
1,500,000-1,999,999	0	0	0.0	9	4	125.0
2,000,000-2,999,999	0	0	0.0	3	1	200.0
3,000,000+	0	0	0.0	2	0	N/A
<b>Totals</b>	<b>39</b>	<b>64</b>	<b>-39.1</b>	<b>589</b>	<b>522</b>	<b>12.8</b>

Active Listings	This Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
	0-29,999	0	0	0.0	0	0
30,000-39,999	0	0	0.0	0	0	0.0
40,000-49,999	0	0	0.0	0	0	0.0
50,000-59,999	0	0	0.0	0	0	0.0
60,000-69,999	0	0	0.0	0	0	0.0
70,000-79,999	0	0	0.0	0	0	0.0
80,000-89,999	0	0	0.0	1	0	N/A
90,000-99,999	0	1	-100.0	1	6	-83.3
100,000-119,999	5	1	400.0	18	12	50.0
120,000-139,999	1	4	-75.0	16	20	-20.0
140,000-159,999	2	5	-60.0	21	28	-25.0
160,000-179,999	2	9	-77.8	23	32	-28.1
180,000-199,999	6	9	-33.3	36	42	-14.3
200,000-249,999	10	8	25.0	67	79	-15.2
250,000-299,999	8	15	-46.7	69	60	15.0
300,000-399,999	33	45	-26.7	193	174	10.9
400,000-499,999	30	50	-40.0	156	195	-20.0
500,000-549,999	13	10	30.0	57	48	18.8
550,000-749,999	33	57	-42.1	137	154	-11.0
750,000-999,999	34	41	-17.1	105	99	6.1
1,000,000-1,249,999	15	12	25.0	35	35	0.0
1,250,000-1,499,999	17	23	-26.1	39	41	-4.9
1,500,000-1,999,999	17	15	13.3	43	30	43.3
2,000,000-2,999,999	10	11	-9.1	26	17	52.9
3,000,000+	1	3	-66.7	4	11	-63.6
Totals	237	319	-25.7	1047	1083	-3.3

New Listings	This Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
	0-29,999	0	0	0.0	0	0
30,000-39,999	0	0	0.0	0	0	0.0
40,000-49,999	0	0	0.0	0	0	0.0
50,000-59,999	0	0	0.0	0	0	0.0
60,000-69,999	0	0	0.0	0	0	0.0
70,000-79,999	0	0	0.0	0	0	0.0
80,000-89,999	0	0	0.0	1	0	N/A
90,000-99,999	0	2	-100.0	0	6	-100.0
100,000-119,999	2	1	100.0	13	9	44.4
120,000-139,999	2	0	N/A	14	16	-12.5
140,000-159,999	0	1	-100.0	15	18	-16.7
160,000-179,999	0	1	-100.0	13	20	-35.0
180,000-199,999	3	2	50.0	24	33	-27.3
200,000-249,999	3	4	-25.0	51	66	-22.7
250,000-299,999	5	1	400.0	46	48	-4.2
300,000-399,999	24	13	84.6	139	134	3.7
400,000-499,999	11	14	-21.4	103	131	-21.4
500,000-549,999	6	5	20.0	36	34	5.9
550,000-749,999	11	8	37.5	88	93	-5.4
750,000-999,999	10	8	25.0	56	56	0.0
1,000,000-1,249,999	2	4	-50.0	18	21	-14.3
1,250,000-1,499,999	2	3	-33.3	16	22	-27.3
1,500,000-1,999,999	1	0	N/A	22	15	46.7
2,000,000-2,999,999	1	0	N/A	14	8	75.0
3,000,000+	0	0	0.0	1	4	-75.0
Totals	83	67	23.9	670	734	-8.7